



FSNL PRIVATE LIMITED

(A SUBSIDIARY OF KONOIKE GROUP)

Regd. Office: FSNL Bhawan, Equipment Chowk, Central Avenue, Bhilai (Chhattisgarh)

Advt. No.- 04/2025

Date: 27.09.2025

FSNL Private Limited is engaged in rendering specialized services to the customer Steel Plants in Scrap management & allied jobs. The units of FSNL are situated at Rourkela, Burnpur, Bhilai, Bokaro, Visakhapatnam, Durgapur, Salem, Nagarnar & Hyderabad. The Registered Office of the company is situated at Bhilai. The Company is looking forward for highly qualified and experienced professionals for heading the Finance & Accounts and Head- Business Development as detailed below:

IMPORTANT DATES:

Commencement of online application	27.09.2025
Closing of online submission of application	31.10.2025

VACANCY DETAILS

1. Finance & Accounts

Post	Head- Finance & Accounts
Number of Post	1 Number
Qualification	Graduate Degree in Engineering and MBA from an institution of repute, OR Associate Members of the Institute of Chartered Accountant of India OR of the Institute of Cost & Management Accounts of India (ICMA).
Experience	<p>Candidate should possess 15-20 years of experience in Finance & Accounts with at least 5 years in leadership role. The candidate must have strong knowledge of accounting standards, financial regulations, and compliances, strategic planning and risk management.</p> <p>The candidate shall be responsible for:</p> <ul style="list-style-type: none">– Overseeing all financial activities– Financial Management, Reporting, budgeting and forecasting– Treasury & Cash flow Management– Investment analysis, Risk management & Compliance,– Implement and oversee internal financial controls and systems.– Ensuring effective management of resources, Team Leadership & Development <p>Exposure to international financial operations and regulations and experience in a company with large workforce would be an advantage.</p>
Grade/ CTC	PE-7 / Rs. 50 - 70 Lacs Per Annum (No bar for the deserving candidates.)

2. Business Development

Post	Head- Business Development
Number of Post	1 Number
Qualification	B.E./ B. Tech / MBA from a recognized University.
Experience	<p>The candidate should possess 15-20 years of experience in project and Business Development, with at least 5 years in a leadership role. The candidate should have experience in handling company projects and overall business development activities, preferably in a company with a large workforce.</p> <p>The candidate shall be responsible for:</p> <ul style="list-style-type: none">– Identify and Pursue New Business Opportunities– Strategic Planning & Execution– Partnership Development & Stakeholder Engagement– Project Execution Oversight– Achieve Strategic Objectives– Market Research, Lead Generation, Negotiation and Contract Management– Cross-Functional Collaboration & Relationship Building <p>The candidate shall also be responsible to drive our strategic initiatives for business growth, revenue generation, managing budget, track performance and Resource Management.</p>
Grade/ CTC	PE-7 / Rs. 50 - 70 Lacs Per Annum <i>(No bar for the deserving candidates.)</i>

1. GENERAL CONDITIONS: -

- a) Minimum percentage of marks secured will be 60% in Degree/Diploma exams.
- b) All qualification should be from a recognized University/Institution, no qualification, on the ground of the being equivalent to the one advertised, shall be considered.
- c) The candidates will be required to upload all Certificates/Testimonials in support of their Qualification, Experience, latest Salary Slip, showing break-up of Present Emoluments in detail, failing which their candidature shall be liable for rejection.
- d) All computations of experience/qualification shall be done with respect to the last date of application as mentioned in the advertisement. The date of declaration of result/issuance of mark-sheet shall be deemed to be the date of acquiring the qualification.
- e) Place of posting will be any of FSNL's units/Offices/Projects.

2. PAY & EMOLUMENTS

The cost to company will be Rs. 50/- Lacs per annum (No bar for the deserving candidates). The selected candidate shall be eligible for medical benefit for Self & Family, P.F., Gratuity etc.as per Company's rules.

3. SELECTION PROCESS: -

- a) Candidates found eligible will only be called for Written Test / Interview. Merely fulfilling of eligibility criteria shall not confer any right to the applicant for being called for the written test/ interview/appointment. Canvassing in any form will disqualify the candidate.

- b) Candidates if invited for written test/personal interview will be reimbursed to and fro actual fare limited economy class air fare by the shortest route from the mailing address to the place of Interview on production of proof of journey. Lodging charges will not be paid.
- c) FSNL may adopt higher criteria in case of receipt of more number of applicants meeting eligibility criteria. The offer of engagement shall be issued to suitable candidates in order of merit and based on the number of vacancies. Engagement of selected candidates shall be subject to medical fitness test as prescribed by FSNL. No relaxation in medical standards shall be allowed.

4. VERIFICATION OF DOCUMENTS:

The following documents shall be required in ORIGINAL for verification at the time of written test/ interview. If any of the following documents are not produced by the candidates at the time of written test/interview for verification, then he or she will neither be allowed to appear for the interview nor any fare reimbursed to him/her.

- a) Class 10 Certificate / Valid Proof for Date of Birth.
- b) Aadhar Card, as ID Proof and two recent passport size colour photograph, (with Reg. No, name of the applicant and signature at the backside of the photograph).
- c) Mark Sheets of all semesters/years in support of educational qualification, degree Certificate (Provisional or Original) from 10th onwards clearly showing class/ division/ CGPA/ percentage / mode / duration / stream/ specialization of the qualification etc.
- d) Experience Certificate(s), Break-up of present emoluments & latest payslip.

5. GENERAL INSTRUCTIONS: -

- a) Candidates who do not possess post qualification and experience as mentioned under “Area of Experience” need not apply. Teaching experience, Internship, Induction and any other training period will not be counted as experience.
- b) The cut-off date for ascertaining the age and experience etc, will be last date of submission of online application as mentioned in the advertisement.
- c) The selected candidates will be posted at the discretion of management of the company to serve at any of the company’s offices /Unit/ Project located anywhere in India.
- d) Candidates are advised to keep their e-mail ID & Mobile No. filled in the application form, active for at least one year as any important intimation to the candidates may be provided by FSNL through e-mail / over phone.
- e) While applying for any post, the applicant should ensure that they fulfill the essential eligibility criteria prescribed for the post for which they are applying and that the particulars furnished are correct in all respect.

The candidature / service is liable for rejection / termination without notice at any stage of the selection process or even after appointment, in case it is found that the candidate:

- (i) has furnished false or incorrect information.
- (ii) has suppressed any relevant information/ material fact.
- (iii) does not meet the eligibility criteria prescribed for the post.
- (iv) adopted unfair means during the Recruitment process.
- (v) is found guilty of impersonation.
- (vi) has created disturbance affecting the smooth conduct of the written Examination /Interview
- (vii) has uploaded non-human or irrelevant photograph.
- (viii) has uploaded all the self-attested documents/ testimonials/ certificates in support of their Qualification, Experience and Present Emoluments/ CTC.
- f) Only Indian Nationals need to apply. Applicants can apply to only one post, best suitable to them. The candidates applied for more than one post may attract the disqualification of applications.

Please Note:

- The recruitment process can be cancelled / restricted /amended/ suspended / terminated at any time without any notice and without assigning any reasons thereof. The decision of the Management will be final and no appeal will be entertained on what so ever matter.

- Management reserves the right to restrict the number of candidates to be called for written test/ interview, reject the application without assigning any reason/change the number of posts / raise the standard of specification.
- No correspondence will be entertained from the candidates not called / selected for written test/ interview / appointment.
- The information provided by the Candidates like Name of Candidate, E-mail, Mobile Number, Date of Birth, Contact/ Address details, Category, Educational Qualification details etc during the online application procedure will be treated as final. Any request for change in such particulars shall not be entertained later under any circumstances. Therefore, candidates are advised to take utmost care while filling up the details in the Application Form.

6. HOW TO APPLY:

Before applying, read the instructions carefully and fill the application form providing correct information.

Interested candidates should visit the “Careers” section on the website through link <https://www.fsnl.co.in/careers> and apply online on or before 31.10.2025.

Applications submitted through any other mode shall not be considered.

The candidates should keep the email ID & mobile no. active till the declaration of result, for receiving important notifications issued by the company.

Decision of FSNL in all matters regarding eligibility, test & selection would be final and binding on all candidates. No representation or correspondence will be entertained in this regard. Court of jurisdiction for any dispute, will be Durg (Chhattisgarh).

Disclaimer: Candidates should refer to our website www.fsnl.co.in for any changes/modifications/addendum/information. In case of any technical problem/ clarification, candidates may send their queries to careers@fsnl.co.in.